C.10 Contract Engineering and Public Private Partnership	
Face-to-face training session	2 days

## OBJECTIVE:

Analyse the institutional context of the service and the different modes of contractualisation with local/national authorities, private operators of different sizes and user associations.

To know the possible ways of organising the responsibilities of a service (ownership, operation and maintenance, asset management, regulation), the actors involved, their links (contractual, regulatory, or implicit), the financial circuits.

To show the interest in developing partnerships for the articulation of the urban and peri-urban areas (also valid for secondary cities).

Understand the tools of regulation: contracts, performance indicators, tariffs.

## CONTENT:

**Public-Private Partnerships (PPPs) and Water and Sanitation Reform:** Contracts and Risks. Motivations for reform. Group case studies on organizational models and stages of reform

**Peri-urban areas and small towns: contractualisation with small private operators:** Work on three standard contracts used for the management of services in small towns; The use of small private operators, the cases of Mozambique and Cambodia/Laos; Conclusions on regulatory tools

**Pricing at the heart of institutional and contractual relations:** Tariff typology; Opposing objectives of pricing; Focus on pro-poor pricing; Case studies: cross-analysis of 4 tariff grids

## ACQUIRED SKILLS:

Analysis of sectorial architectures and reform issues Understanding the types and success factors of PPPs Analysis of pricing as a regulatory tool.

## RECOMMENDED READINGS:

Public-private partnerships for urban water utilities: a review of experiences in developing countries; Marin P.; World Bank & PPIAF, 2009

https://openknowledge.worldbank.org/bitstream/handle/10986/2703/53017.pdf?sequence=6 Tapping the Markets: Opportunities for Domestic Investments in Water and Sanitation for the Poor; Sy J. and Warner R. with Jamieson J.; World Bank; 2014.